



**Farm  
Advisory  
Service**

# Up to £5,860\* of funding available

for tailored advice to help keep your  
farm or croft profitable and sustainable

NEW SKILLS  
EXPANSION **CASH FLOW**  
INTEGRATED LAND MANAGEMENT PLANNING  
**SUCCESSION** CARBON FOOTPRINT  
TREE PLANTING **RIISING INPUT COSTS**  
**ENHANCING BIODIVERSITY**  
POLICY CHANGES HEALTH & WELLBEING  
**BUSINESS PLANNING**  
DIVERSIFICATION  
BUDGETING

"FAS advisor Hazel Laughton has been invaluable in assisting our farming business with honest advice and a fantastic attitude towards progress."

Integrated Land Management Plan recipient, Jenny McKerr, The Wee Farm Distillery

\* Terms and conditions apply. Businesses that received support before 04 July 2024 are eligible to apply again. See [www.fas.scot](http://www.fas.scot) for full details.



# If you are new to farming and have set out in the past five years, here's how we can help:

## Mentoring

We will provide a mentor, experienced in your business sector, to guide you through the critical early years to establish a successful and sustainable business. Their experience, gained through advising many similar businesses, will help you make decisions and become financially viable. They will steer you away from the many pitfalls that can be suffered in the early start-up years.

Farm Advisory Service (FAS) will match you to a mentor and provide them up to £1,200 to fund four days of their work with you.

**100% of farmers and crofters that received funding for mentoring rated the ease of the application process as excellent or good.**

**"Mentoring has enabled me to forward plan. It gives you a foundation to build from, to form a proper business plan."**

Mentoring recipient, Billy Matheson,  
The Croft



## Fully-funded business review

All new entrants to farming are eligible to receive £2,000 of funding for a fully funded Integrated Land Management Plan. This enables you to bring in an expert adviser who can support you in a number of ways, including:

- Developing a business plan and identifying suitable targets.
- Mapping out the reporting, legal and environmental requirements of the business.
- Identifying what support schemes and information services are available.

## Fact sheets & case studies

We have a wealth of resources to help businesses get underway in farming and crofting.

The 'New Entrants' section of our website has a range of fact sheets dealing with topics ranging from setting up a business and marketing through to benchmarking and succession planning.

There are also videos and reports that allow you to 'look over the hedge' at how others have established their businesses. Whether you are looking to buy or rent land, enter a joint venture or sub-let a croft, we have information to help you.

### Key links

[www.youtube.com/@FASScot](https://www.youtube.com/@FASScot)

[www.fas.scot/rural-business](http://www.fas.scot/rural-business)

[www.facebook.com/FASScot](https://www.facebook.com/FASScot)

[www.twitter.com/FASScot](https://www.twitter.com/FASScot)

## Apply now

New and established businesses can find out more and apply for funding by post or online.

**By post:** call 0300 323 0161 or email [advice@fas.scot](mailto:advice@fas.scot) for an application form.

# If you are an established business of five years or more, here's how we can help:

## Specialist advice

No farmer can be an expert in the many issues that have to be addressed.

FAS can support you to find an adviser or you can bring in your own specialist who you trust, be it a farm adviser, conservationist, lawyer or accountant, and FAS funding can help support their work for you<sup>1</sup>.

You are eligible to receive specialist advice support for two topics with £1,600 of funding per topic, including:

- Animal welfare
- Archaeological and historic sites
- Biodiversity, habitat and landscape
- Carbon audit action plan
- Climate change adaptation and mitigation
- Crofter's plan
- Farm business efficiency
- Organics
- Resilience planning
- Soil and nutrient management
- Succession planning
- Water pollution prevention and control
- Woodland creation, management and conservation

**99% of farmers and crofters that received special advice rated the helpfulness at the initial contact point as excellent or good.**

**"It helped me to focus at a time when farming is going through enormous challenges."**

Specialist advice recipient, Daye Tucker,  
Carbeth Home Farm

## Expert support to help you review the business and make plans

An Integrated Land Management Plan (ILMP) allows you to bring in an adviser to discuss plans to ensure your farm or croft is profitable and sustainable for the years ahead.

You can choose from a panel of expert consultants who will work with you to support the specific needs of your business. They will look at all aspects of your business from its resources and finances to matters of conservation and biodiversity. Then, together, you will develop a step-by-step action plan enabling you to steer your business to success.

Up to £2,000 of funding is available for this work, which covers up to 80% of the cost.

**98% of farmers and crofters that received an ILMP would recommend it to others.**

## Annual carbon audits

There is also support available through FAS for annual carbon audits – open to all farming and crofting businesses – to help identify performance improvements and cost savings. Carried out by an experienced agricultural consultant, there is £660 of funding towards an initial carbon audit and £330 for any repeat audits. Carbon audits will establish your carbon footprint, identify the sources of emissions on your farm and show you how your performance compares with others – highlighting areas where you can improve your farm's operational efficiency. By repeating the carbon audits annually, you can monitor performance and identify the impact of changes you make.

<sup>1</sup>FAS will check to ensure advisers have 4 years experience working in the specialist field and relevant qualifications.







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## **30 minutes of FREE advice by phone or email for all farming and crofting businesses**

Why struggle and stress over a topic of concern to your business? Call us to share the issue and gain expert advice to help resolve the matter.

Whether it's cross-compliance, crop or animal health, farm efficiency, biodiversity or another issue, give us a call or drop us an email.

### **Find out more**

To find out more about any of the FAS services or to apply for funding, contact us at:

**Phone: 0300 323 0161**

**Email: [advice@fas.scot](mailto:advice@fas.scot)**

